

EW Howell's Director of Business Development, John Finamore and M/WBE Coordinator, Brittany Pedenzin had the opportunity to attend the 9<sup>th</sup> annual NYS M/WBE Forum in Albany, NY from 10/2/2019-10/3/2019. The intent of this event is to educate, network, and expand M/WBE opportunities at all levels.



EW Howell sponsored the Forum at the Silver tiered level, which provided brand exposure to all agencies and private attendees.



Several of the forum sessions discussed major upcoming NYS projects and legislation.

The "Special M/WBE Legislative Update Session: Reauthorization of Article 15-A":

The session discussed Article 15-A which provides the legislative framework for the operations of New York State's M/WBE Program. Newly reauthorized, the legislation will come into effect 1/13/2020 and extend NYS M/WBE Program to 12/31/2024. The NYS Department of Taxation and Finance will be involved to expedite certification applications and recertification's. Increased staffing will also be implemented to improve the certification process. Finally, the NYS M/WBE database will be updated to reflect current certifications.

The "Take the Lead with Top Projects in New York State" was a four-hour session that discussed NYS' largest projects and other related topics.

**Airports JFK and LaGuardia Airports Transformation Projects:**

The governor's JFK Vision Plan sets in motion a \$13 billion program for unified and interconnected airport system. One of most significant new airport projects in the United States in more than 20 years.

**New Project Delivery Systems Lead New Opportunities:  
Design Build, P3s, IPD**

NYS is expanding in new alternative project delivery methods such as Design Build (DB). Public Private Partnerships (P3s) and Integrated Project Delivery (IPD) for financing, developing, and building new infrastructure projects.

**Growing Strategies: Teaming, Joint Ventures, and Partnering**

Formal and informal teams, joint ventures, and partnering relationships are being encouraged to increase capacity to take on larger projects.

Networking and meet/greets were robust at this forum and will be followed up by John and Brittany. Business Development will take the lead in pursuit of further developing, expanding, and cultivating these relationships. The goal is to explore ways for EW Howell to build these relations, participate in, and “carve out” new opportunities.

### M/WBE Subcontractors

EW Howell also hosted one-on-one “At the Table” Meetings and met with fourteen certified M/WBE’s. During these meetings, M/WBE’s were informed about the type of work EW Howell performs, needs, requirements, and were encouraged to get prequalified with us for future bidding.



Front/back postcard handouts developed by our Marketing team

EW Howell had the opportunity to showcase our brand, make connections, stay apprised of current and future initiatives and legislation, as well as glean information on upcoming projects

The teaming of our Business Development and Diversity M/WBE representatives was a signal to all at the forum that EW Howell is taking this legislation seriously and is committed to improved understanding in its endeavor to participate on these NYS projects.



Our takeaway is New York State’s M/WBE Diversity requirements are serious and being enforced.

We learned that the current 30% NYS M/WBE goal will continue for a minimum of 5 years and that waivers are being heavily scrutinized.

In recognition of this, EW Howell will continue our efforts to increase our M/WBE subcontractor base and continue to support our dedicated Diversity Department’s mission!

**Sponsor's**

EW Howell  
 NYS Battery Park City Authority  
 City University Construction Fund  
 DASNY  
 Goldman Sachs  
 LaGuardia Gateway Partners  
 SKANSKA  
 Tutor Perini  
 Deloitte  
 Guidehouse  
 STV  
 Turner  
 3<sup>rd</sup> Track Constructors  
 NYAP  
 TDX Construction



**Exhibitor's (Partial List)**

3<sup>rd</sup> Track Constructors  
 Associated General Contractors of NYS  
 CCA Civil, Inc.  
 Christa Construction  
 Consigli  
 Delta Air Lines  
 DIGroupArchitecture  
 Ducci Electrical Contractors Inc  
 E-J Electric  
 EYP Architecture & Engineering  
 Forte Construction Corp  
 Gilbane Building Company  
 Granite Construction Northeast, Inc.  
 HDR  
 Hill International  
 Hudson Meridian Construction Group, LLC  
 JetBlue/JMP Millennium Partners  
 JFK Terminal One Co., LLC  
 John P. Picone  
 LaGuardia Gateway Partners  
 McKissack & McKissack  
 New York Arena Partners  
 Plaza Construction, LLC  
 Railroad Construction Company, Inc.  
 Railworks, Inc.  
 Schiavone Construction Co., LLC.  
 Skanska  
 Stantec  
 STV  
 TDX Construction Corporation  
 The LiRo Group  
 The Pike Company  
 Turner Construction Company  
 Tutor Perini  
 Velez Organization  
 Women Builders Council